

**COMMONWEALTH OF MASSACHUSETTS
DEPARTMENT OF TELECOMMUNICATIONS AND ENERGY**

BERKSHIRE GAS COMPANY

D.T.E. 05-7

**ATTORNEY GENERAL'S SECOND SET OF
DOCUMENT AND INFORMATION REQUESTS**

- AG-2-1 Does the Company plan to terminate the Altresco contract? Please explain when the termination would be effective.
- AG-2-2 Please identify and describe all costs and expenses incurred by the Company in rendering transportation service under the terms of the Altresco agreement?
- AG-2-3 Does the Company plan to seek to recover such costs and expenses under article 7, section 7.3 of the Altresco agreement dated March 15, 1989?
- AG-2-4 Has the Company made efforts to obtain a right of first refusal for the capacity under the Altresco contract?
- AG-2-5 If the Altresco facility goes back online, will the Company, under the terms of this agreement, continue to obtain a portion of the gas supply retained by the facility?
- AG-2-6 Refer to the Company's response to AG-1-1. The request was for copies of "**all** agreements/contracts (originals and amendments) between the Company and the University of Massachusetts ('UMass') and the Company and any entity that may provide natural gas service to UMass." The Company's response provided only a single contract. Please confirm this is a complete and accurate response to AG-1-1.
- AG-2-7 Refer to the Company's response to AG-1-1. Please provide all supporting calculations, workpapers and assumptions related to the financial analysis of the UMass contract that is presented in schedule BGC-3. Provide a working spreadsheet model of the analyses.

- AG-2-8 Refer to the Company's response to AG-1-1. Please explain how the "Net Cash Flow" amounts were determined in the financial analyses contained in schedule BGC-3. Include all supporting calculations, workpapers and assumptions.
- AG-2-9 Refer to the Company's response to AG-1-1. Please explain how the Revenues in column 4 of schedule BGC-3, page 2 (Discounted Cash Flow Analysis-Total Revenues) were determined. Provide all supporting calculations, workpapers and assumptions.
- AG-2-10 Refer to the Company's response to AG-1-1. Please quantify all annual "lost revenues" that the Company will experience related to the new UMass contract. Include all supporting calculations, workpapers and assumptions. Explain how the "lost revenues" have been incorporated in the analysis presented in schedule BGC-3.
- AG-2-11 Refer to the Company's response to AG-1-1. Please explain how the Company's CGA will be affected by the sale of gas to UMass. Explain whether the gas supplied to UMass will be procured and priced separately from gas supplied to the Company's CGA customers. Provide an illustration of how the CGA would be affected had the UMass contract been in effect (Period B) during the 2003/04 heating year and the 2004/05 heating year. The response should incorporate the actual gas costs that would have been incurred during these years and the UMass take assumptions should be consistent with those incorporated in the BGC-3 analyses. Include all supporting calculations, workpapers and assumptions. In addition, please supply all supporting calculations in the form of a working spreadsheet model.

Date: May 12, 2005